



HEALTHCARE CASE STUDY

\$3MM SAVINGS ACROSS HIGH-IMPACT TECHNOLOGY CATEGORIES IN SIX WEEKS

LogicSource partnered with a multi-billion-dollar, integrated U.S. health system operating multiple hospitals and outpatient facilities, with approximately \$250MM in annual IT spend against several billion dollars in total annual revenue.

As part of a broader enterprise Mutual Value Assessment, LogicSource launched an accelerated IT workstream in the first six weeks, focused on active renewals and high-spend enterprise platforms to quickly deliver early savings and build momentum.

MULTIBILLION-DOLLAR U.S. HEALTH SYSTEM



Industry
Healthcare



Category Scope
Information Technology



Addressable Spend
24.8MM
(-10% of total IT addressable spend)



Execution Timeline
6 Weeks

INITIAL VALUE DELIVERED IN THE FIRST 6 WEEKS

Project	Baseline Spend (\$)	Target Savings (\$)	Saving %
Enterprise Software Agreement	13,953,502	2,046,574	15%
Cybersecurity Renewal	—	355,000	—
Application Performance Monitoring	872,000	321,144	38%
Enterprise Workflow Platform	1,519,618	252,000	17%
Storage Infrastructure (Vendor B)	5,300,000	200,000	4%
Enterprise Clinical Platform	1,061,000	133,000	13%
Storage Infrastructure (Vendor A)	1,900,000	95,000	5%
Creative & Digital Software	234,618	36,228	15%
Total	24,840,738	3,083,946	12%

KEY OUTCOMES

Within six weeks, the accelerated workstream demonstrated that meaningful savings could be realized quickly inside existing IT contracts without operational disruption.

By prioritizing active renewal windows and applying independent market benchmarks, LogicSource strengthened the organization's negotiating position and delivered validated savings structured for realization within the current fiscal year.

\$3.08MM

Validated
Annual Savings

Achieved primarily through

**disciplined
renegotiation**

12%

Blended Savings Rate
across addressed spend

Minimal
vendor displacement

Savings positioned for
realization within

Year 1

CFO-aligned
validation process

Get in touch with us to find out more, or schedule your free assessment with us [here](#).

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